

**Verizon New England Inc.
d/b/a Verizon Massachusetts**

Commonwealth of Massachusetts

D.T.E. Docket No. 06-56

Respondent: Willett Richter
Title: Senior Specialist - Engineering

REQUEST: Charter Fiberlink MA-CCO, LLC, Set #1

DATED: August 4, 2006

ITEM: Charter 1.21 Identify and describe any discounts, price reductions, preferred payment arrangements or other arrangements that Verizon received or obtains from the vendor(s) or equipment maker(s) from whom Verizon purchases equipment identified in Verizon's response to data request 1.18.

**SUPPLEMENTAL
REPLY:** Please see the attached proprietary data that is being provided in compliance with the Arbitrator's ruling dated September 7, 2006 and pursuant to the terms of the protective agreement.

In addition, Verizon states that the cost data provided in Verizon's proprietary response to Charter 1.19 already reflect the negotiated equipment prices that were in effect through the first half of 2006. Unfortunately, Verizon does not maintain information on discounts, price reductions, preferred payment arrangements, or other vendor arrangements in a centralized database, organization, or other manner that would enable Verizon to provide the requested information in timely fashion. However, Verizon can explain in general terms that no standard discount level (off a vendor list price) applies to the equipment identified in Verizon's response, nor, for that matter, does a single discount level necessarily apply to every item included in a single vendor contract. Additionally, discounts on individual items may vary from time to time based, for example, on Verizon attaining a specified volume threshold.

ITEM: Charter 1.21
SUPPLEMENTAL
REPLY: Cont'd

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